

**MAKERERE UNIVERSITY BUSINESS SCHOOL**  
**Faculty of Procurement & Logistics Management**  
**Department of Procurement and Supply Chain Management**

**Course Name:** Public and Non – Profit Procurement  
**Course Code:** PSM2202  
**Course Level:** Year Two (2)  
**Credit units :** 4  
**Contact Hours:** 60  
**Academic year:** 2025/2026  
**Semester:** II

**Facilitators**

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**1.0 Course Description**

This course introduces and exposes students to the principles governing the procurement of goods, services and works in the public and non-profit sector. Given the fact that the public and non profit sectors are central in public service delivery, it is vital that procurement professionals are equipped with relevant knowledge on procurement management in the public and non-profit sectors. Learners will acquire competencies enabling them to interpret procurement laws, manage stakeholders, design solutions to procurement and disposal challenges, and ensure accountability in public service delivery.

## 2.0 Learning Outcomes

By the end of the course, learners will be able to:

LO	Observable Learning Outcome
LO1	Demonstrate adequate knowledge and understanding of the key terminologies used in public sector procurement, principles and objectives of public procurement, and characteristics of public procurement (distinguishing from procurement in non-profit organizations (NPOs & NGOs) and private sector organizations).
LO2	Describe the legal and institutional frameworks of public procurement in Uganda.
LO3	Execute and evaluate stages of the public procurement process and explain the methods of procurement used in public procurement.
LO4	Identify the key stakeholders in the public procurement process, and explain the role of each stakeholder in the execution of the procurement process.
LO5	Manage contracts in public and non-profit procurement.
LO6	Explain, assess and review the process and methods for public asset disposal in procuring and disposing entities (pdes).

## 3.0 Mode of Assessment

Assessment	Mark Allocation	Mode of Assessment
Course work 1	15%	Take-home Group Assignment
Course work II	15%	Sit in Test
Final Exam	70%	Sit in
Total	100%	

## 4.0 Teaching Methods

- Online and physical lectures, Group, Class discussions and presentations.

## 5.0 Course Content

S/N	Topic	Content	Hours	Facilitators
1	Introduction to Public and non-Profit Procurement	<ul style="list-style-type: none"> <li>• Definition of Public Procurement</li> <li>• A general overview of the Public sector Procurement               <ul style="list-style-type: none"> <li>➤ The Constituents of the Public Sector</li> <li>➤ Objectives and Principles of Public Procurement</li> <li>➤ Compare Public and Private Procurement</li> </ul> </li> <li>• A general overview of Non-Profit Procurement               <ul style="list-style-type: none"> <li>➤ Meaning and description of Non-Profit organizations (NPOs)</li> <li>➤ Scope of NPOs</li> <li>➤ Characteristics of non-profit organizations</li> <li>➤ Interests and goals of Non profit Organizations</li> <li>➤ Compare Procurement for Profit and NPOs</li> </ul> </li> </ul>	10	Mr. Robert Kalema
2	Regulation of Public Procurement in Uganda	<ul style="list-style-type: none"> <li>• Legal Framework of Public Procurement in Uganda</li> <li>• The Structural/ Institutional Framework of Public Procurement in Uganda</li> </ul>	8	Mr. Bulega Kennedy
3	The Public Procurement Process and Public Procurement Methods	<ul style="list-style-type: none"> <li>• Stages in the Public Procurement Process</li> <li>• Methods of Public Procurement and the Thresholds               <ul style="list-style-type: none"> <li>➤ Identify the methods of Public Procurement</li> <li>➤ Conditionalities under which each method is used</li> </ul> </li> </ul>	8	Mr.Lambert Ayebare
4	Key Stakeholders in the Public Procurement Process	<ul style="list-style-type: none"> <li>• Define the term stakeholder as used in the Public Procurement Process.</li> <li>• Identify the Stakeholders in the Public Procurement Process.</li> <li>• Roles of each stakeholder identified</li> </ul>	8	Ms. Azida Aisha Moya
5	Non-Profit Procurement Funding	<ul style="list-style-type: none"> <li>• Sources of funds for NPOs (internal and external sources)</li> <li>• Common funding conditionalities in NPOs</li> <li>• The influence of funding sources on procurement procedures</li> </ul>	6	Dr. Hamidah Babirye

6	Contract Management in Public and NPOs	<ul style="list-style-type: none"> <li>• Types of Contracts in Public and Non-Profit Procurement</li> <li>• Contract management activities in Public and Non-Profit Procurement</li> <li>• Importance of contract management</li> <li>• Challenges in contract management</li> <li>• Key Success Factors of Contract Management</li> </ul>	8	Dr. Hamidah Babirye and Ms. Azida Aisha Moya
7	Disposal of Public Assets	<ul style="list-style-type: none"> <li>• Define Disposal and Disposal Management</li> <li>• Disposal of Public assets <ul style="list-style-type: none"> <li>➤ Process of Disposal</li> <li>➤ Methods of Disposal and the Conditionalities for using each method.</li> </ul> </li> </ul>	6	Ms. Jamila Nansimbe
8	Public Private Partnerships (PPPs)	<ul style="list-style-type: none"> <li>• Definition of PPPs</li> <li>• Regulatory Framework of PPPs</li> <li>• Forms of PPPs and unique characteristics for each form</li> <li>• Potential Benefits of PPPs</li> <li>• Potential Challenges of PPPs</li> <li>• Key Success Factors for PPPs</li> </ul>	6	Ms. Jamila Nansimbe
		Course Review		

## 6.0 Reference Material

1. The constitution of the republic of Uganda (1995)
2. The National Public Sector Procurement Policy (NPSPP), 2019
3. PPDA Act, Cap 205
4. PPDA Regulations
  - a. Central government regulations, 2023
  - b. Local government regulations
5. PPDA Guidelines 2024
  - a. Central government guidelines
  - b. Local government guidelines
6. Relevant circulars issued by PPDA on certain aspects of Public Procurement in Uganda—students should check for these on the PPDA Website  
<https://www.pdda.go.ug>
7. The Uganda Buyer's Guide: A handbook of Local and Import Procurement Management by Procurement and Logistics Management Association (PALMA)
8. Agaba E. & Shipman, N. (2009) Procurement Systems in Uganda, Chapter 18 in the International Handbook of public procurement.
9. The United Nations (UN) Practitioners' Handbook.  
<https://www.ungm.org/Areas/Public/pph/ch04s04.html>