

**MAKERERE UNIVERSITY
MAKERERE UNIVERSITY BUSINESS SCHOOL
ACADEMIC YEAR 2025/2026 - SEMESTER ONE**

COURSE OUTLINE

PROGRAMME: Bachelor of Procurement & Supply Chain Management (BPSM)

YEAR OF STUDY: ONE

COURSE UNIT: Principles of Procurement & Supply Chain Management

COURSE CODE: PSM1101

Course Facilitators:

Name	Contact (Phone & Email)
Giovanna Lawino	+256779706844
Flavia Bella Alwayo	+256777073213

1.0 Course Description

The course introduces students to the foundations and principles of procurement and supply chain management in order to enable them understand how effective management of procurement and supply chain management related activities can contribute significantly to the success of a firm in today's business environment.

2.0 Course objectives

1. To expose students to the value of procurement in an organization
2. To expose student on how procurement and supply chain are enabling organization
3. To expose student on procurement function foster relations with suppliers
4. Expose students to the stages of procurement and documents used in the process

3.0 Learning Outcomes

At the end of the course students will be able to:

1. Evaluate the role and importance of effective procurement and supply chain management in a firm
2. Describe the stages of the procurement process and the documents used during each stage of the process
3. Design applicable and relevant solutions to challenges / problems faced in the procurement and supply chain management

4.0 Course Content

S/N	TOPIC/CONTENT	LEARNING OUTCOME	Weeks	FACILITATOR
1	Introduction to Procurement 1. Organizational Context General overview 2. Procurement and purchasing 3. Stages of the procurement process 4. Documents used in the procurement process. 5. Classification of purchased/procured items. 6. Objectives and significance of the procurement/purchasing function 7. Principles of procurement	• Explain the functions in an organization • Differentiate between Procurement & Purchasing. • Describe the procurement process. • Identify purchased items in their respective classifications. • Articulate the role of the procurement/purchasing function in an organization. • Explain the principles of procurement (public or private)	2 Weeks	Giovanna Lawino
2	Introduction to Supply chain management 1. Types of supply chains 2. Supply chain management activities 3. Supply chain management enablers 4. Supply chain risks and risk management 5. Explain the relationship between procurement and supply chain management	• Describe a supply chain and supply chain management. • Outline activities involved in supply chain management. • Identify enablers of a supply chain management • Identify risk and remedies of managing risk in supply chain. • Explain the relationship between procurement and supply chain management	2 Weeks	Giovanna Lawino
3	Procurement organization 1. Procurement roles and responsibilities 2. Division of procurement tasks and responsibilities 3. Basic procurement models – centralized versus decentralized versus coordinated	• Describe roles in the procurement function • Explain procurement models. • Assess the suitability of using either a centralized procurement model or a decentralized procurement model	2 Weeks	Giovanna Lawino

4	Procurement in different environments / context 1. Primary sector 2. Secondary sector 3. Tertiary sector 4. Public sector	• Differentiate between primary sector and secondary sector purchasing • Explain procurement in public and tertiary sectors context.	1Week	Giovanna Lawino
5	International procurement and supply chain concepts 1. International sourcing Vs. Global sourcing 2. Reasons for international procurement 3. Key Success factors for international procurement 4. Features of international supply chains	• Differentiate between International and global sourcing. • Explain the benefits of international procurement • Identify the key success factors for international procurement • Explain the characteristics of international supply chains	1 week	Flavia Bella Alwayo
6	Supplier sourcing and evaluation 1. Sources of information about suppliers 2. Stages of the supplier sourcing process 3. Sourcing options 4. Supplier management	• Describe the how supplier sourcing is undertaken. • Identify sources for information about suppliers • Explain the various sourcing options • Explain how suppliers can be managed	1 week	Flavia Bella Alwayo
7	Inventory management 1. Classification of inventory 2. Reasons for holding inventory 3. Importance of inventory management 4. Inventory Management Techniques (JIT, ABC Analysis, E.O.Q)	• Describe different types of inventories • Analyze why Organizations should hold inventory • Describe the importance of managing inventory in an organization • Explain inventory management techniques	1 week	Flavia Bella Alwayo
8	Capital and revenue Procurement 1. Categories of capital items 2. Factors to consider when buying capital items 3. Payment methods	• Explain the capital items that can be purchased in an organization. • Describe the criteria to consider when buying capital items. • Explain the payment methods available	1 Week	Flavia Bella Alwayo

	4. Role of procurement officers in procuring capital items			
9	Emerging issues in procurement and supply chain management 1. Outsourcing 2. E– Procurement 3. Group / cooperative procurement 4. Green procurement 5. Blockchain technology	• Explain Outsourcing and its benefits to an organization. • Describe E-Procurement and the relevant technologies. • Explain the forms of group/cooperative procurement • Explain green procurement, its impact on the organization and how it can be implemented • Explain Block-chain technology in supply chain management	2 Weeks	Flavia Bella Alwayo/Giovanna Lawino

Mode of Delivery

1. Lectures
2. Group and class discussions
3. Tutorials
4. Guest Lecturer

Mode of Assessment

Course work	30%
End of semester examination	70%
Total	100%

Reference Text Book

1. Monczka, R. M., Handfield, R. B., Giunipero, L. B., & Patterson, J. L. (2018). *Purchasing and Supply Chain Management*. Natorp Boulevard: South-Western Cengage Learning.
2. Kenneth Lysons & Brian Farrington, (2018), *Purchasing and Supply Chain Management*, (eight Edition), Pearson Education Limited

Reading List

1. Chopra, S., (2019), *Supply Chain Management*, 5th Ed., Prentice Hall.
2. Hugos, M.,(2016) *Essentials of Supply Chain Management*, 3rd Ed., Wiley.
3. Arjan. J. Van Weele, (2010), *Purchasing & Supply Chain Management – Analysis, Strategy, Planning and Practice*, (Fourth Edition), Thomson Learning
4. Martin, Christopher. 2016. *Logistics & Supply chain Management*. 5th Edition. Pearson.